



Wines By Jennifer

A Global Wine Boutique

March, 2004

Volume 2, Issue 3

www.winesbyjennifer.com

MARCH & FUTURE EVENTS:

Monday, March 8th

Ridge Watson, of Joullian Winery (Tom Watson's brother) will be at Wines by Jennifer to do a Bordeaux Blending Class, plus a Private Tasting of all the Joullian Wines from 5-7 pm. \$10.00 charge for Wine Club Members. \$15.00 for guests. RSVP Required.

Wednesday, March 24th

Spring Wine Stroll—Come ride the trolley to Iliki Cafe, Majestic Steak House, The Sweet Guy and Wines by Jennifer. Details on page 2 in this newsletter. RSVP Required. Call the shop at 505-WINE(9463).

Saturday, April 24th

Come help us celebrate as Wines by Jennifer hosts our One Year Anniversary Party. More details to come.

Friday, October 13 -16

Fall trip to Oregon's Wine Country. Watch for details in the coming months.



February Wine Club Tasting Recap

Marc Joseph, from Corkscrew Wine Company, tried us out on some flavorful wines that matched perfectly with the new Osceola Cheeses we are now offering at the shop. If you didn't make it to the cheese sampling, please stop by soon to see our new selection. In just a short while, we will be offering over 81 flavors of Osceola Cheese, even chocolate cheese!

Kathryn Dusenbery-Mayoral Campaign Event Recap

Thanks to the 100-plus people that came to support Kathy's Mayoral run. Elections will take place in April, so make sure your voter registration card is up to date.

Valentines Day Hermann, Missouri Trip Recap

"Wow" is all I can say about the trip to Hermann, Missouri over Valentines Weekend! Lots of fun, food, wine and friendship was had by all, some more than others (that would be ME!). It truly was a trip to remember and the pictures are proof of what a great time we experienced. See them at our website, www.winesbyjennifer.com, under Events/February.



Inside this issue:

<i>March Wine Club Wines of the Month</i>	2
<i>March Wine Stroll Preview</i>	2
<i>Changes are in progress at Wines by Jennifer! Find out what's coming</i>	2
<i>March Winery of the Month</i>	3
<i>March Weekly Tasting Room Selections</i>	3

ATTENTION WINE LOVERS:

Easter is just around the corner, so if you are looking for that special gift for the wine lover in your life, we might have your answer. Gretchen is making up special Easter gift baskets filled with fabulous wine items. Stop by the shop to pick yours up or call for details at 816.505.WINE!

Trying to decide on a special place to celebrate your loved one's birthday or that special event? Wines by Jennifer is a great place to have surprise parties. Just give us a call and we can help you plan your special event today.

March Wine Club Wines are here! Come in out of the wind and rain and warm yourself with a nice glass of wine or a tasting. We always have a smile for you!

February Wine Club

Piping Shrike

2002 Shiraz - Barossa Valley



Piping Shrike Shiraz is named after the Australian Magpie whose territorial diligence ensures the protection of the Barossa Shiraz

grapes from thieving Blackbirds. The inaugural release of the Piping Shrike Shiraz is from the outstanding 2002 vintage, one of the finest in the last 100 years in the Barossa. The result is a huge (15.3%), black, intense Shiraz loaded with creamy, blackberry flavors. The 'Shrike' seriously over delivers for the price and truly shows how power and balance can be combined to create a harmonious, seamless Barossa Shiraz.

Thevenet Macon-Pierreclos

2002 White Macon-Burgundy, France



Jean-Claude Thevenet is a third generation "vigneron" whose winery is located in the heart of the Maconnais in the village of Pierreclos. His grandfather was the winemaker for the Chateau de Pierreclos and his father developed a business as a supplier of rootstock. Between 1950 and 1952, Thevenet's father began to acquire vineyards and in 1971 when Jean-Claude reached the age of 17 they began to bottle their wine.

The grapes for the Macon Pierreclos come from two select parcels: Margot and Chavigne. The entire harvest is done manually. The whites are vinified at controlled, low temperatures. All wines complete malolactic fermentation. The wines are left on the lees until bottling. There is also a light fining and minor filtration.

New Improvements at Wines by Jennifer

As the completion of our first year of Wines by Jennifer approaches, we are making some improvements at the shop. In addition to the expansion of our **Osceola Cheese Factory** cheeses to 80-plus flavors, we are also expanding our specialty foods section and will soon be offering high quality steaks from Kansas City Steak Company. Watch for our **INCREASING** new food products line as we head into spring. Also, we are starting new wall treatments in the front of the shop and the hallways. Come watch Brenda Macaluso do her magic during the month of March. Out with the old and in with the new— yes it is true, we out grew our beautiful tasting room and had to switch it with the California/Domestic room. First reviews by customers last week were very positive. Please stop by and see our exciting changes and enjoy the new environment created for you, our valued customers.

Spring Wine Stroll!



Come join us for a fabulous evening tooling around Kansas City in an old-time trolley with your favorite beverage—of course, WINE! We know it's not quite a **STROLL**, but that won't stop this bunch. We'll start with Champagne and fresh fruit at Wines by Jennifer; then on to Iliki Café for a variety of appetizers paired with flavorful wines; then off to Majestic Steak House for steak & salmon, salad, baked potato, all to the jazz music of Joe Cartwright & band. The evening would not be complete without dessert at The Sweet Guy, Parkville's very own. The trolley will finally deposit us at Wines by Jennifer to end the evening. Please join us for a memorable evening for \$95.00 per person. The price includes all food, wine, taxes and tips. Mark your calendars for Wednesday, March 24th and call for reservations now—seating will be limited because of the trolley's capacity.

March Winery—Foppiano Vineyards, Sonoma, California



Foppiano Vineyards was founded in 1896 by Giovanni Foppiano, a native of

Genoa, Italy. Giovanni emigrated from Italy to San Francisco in 1864, walking across the isthmus of Panama en route. He hoped to find his riches in the gold fields of California. It was Giovanni who founded Foppiano Vineyards after moving to Healdsburg, California when his search for gold was unrewarding. He purchased a working winery called "Riverside Farm" on the same land where today's Foppiano Vineyards still stands and operates.

Giovanni was joined in his winemaking pursuits by his son, Louis A. To-

gether they worked the vineyards and developed a market for their wines among the local Italian



families and in San Francisco's Italian North Beach District. The early 1940s were an important time for both the Foppiano family and the wine industry. The regulation of the industry which came with Repeal led California wineries to create The Wine Institute, a trade organization set up to deal with industry and political matters. Louis J. joined the Institute in its second year, serving as a Director for 45 years. Inspired by the Wine Institute, Louis J. went on to help found the Sonoma County Wine Growers Association in 1946 along with 14 other wineries.

Stop by Wines by Jennifer so we can show you our line of Foppiano wines.

February Weekly Tasting Room

The Tasting Room is designed for everyone from the wine novice to the wine connoisseur. What makes it special is that you can come try new wines each week to expand and broaden your exposure to different boutique wines. So come see us this March!

Week of March 2nd— Blind Tasting! How good are you?!?!? Come try your taste buds.

Week of March 9th— France & Spain, in response to special requests by you the "Customer".

Week of March 16th— Wines for Your St. Patrick's Day Table.

Week of March 23rd —Wines by Women Wines Makers of the World.

Week of March 30th - I'm a Fool for Wine! Wines to be foolish about. Happy April Fool's Day!



Spring Wine Course!

Starting March 9th

(Tuesdays) Wines by

Jennifer will host Marc

Joseph, from Cork Screw

Wine Distributing, for a fun-

filled 10 weeks of learning &

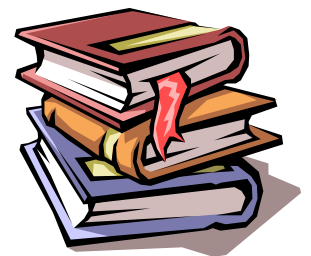
sampling Wines Around the

World. Full Syllabus is

located on our website.

To sign-up, call the shop—

816-505-9463



Wine Club Information

Wine club members have all the fun. Join the Wines by Jennifer Wine Club today and receive two wines per month, discounts on wine club events, discounts on merchandise and wine in the shop, attend fabulous events. The benefits are many: sampling wines from around the world, having fun with friends, plus meeting many new friends. Call today for details!

